

AR324: Maintaining and Updating Receivables

Instructor Led Training

Introduction

Welcome

Welcome to Cardinal Training!

This training provides employees with the skills and information necessary to use Cardinal. It is not intended to replace existing Commonwealth and/or agency policies.

By now, you have completed all pre-requisite courses for this course and discovered the different functional areas and modules included in Cardinal. In this course, we will walk you through how to maintain and update receivables in Cardinal.



Introduction

Introduction

In the Cardinal Overview, you learned that the Accounts Receivable functional area of Cardinal contains three modules:

Customers

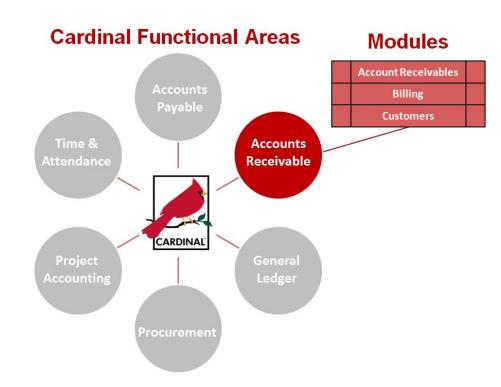
The Customers module stores customer and contact information for use in Billing, Accounts Receivable, and other modules.

Billing

The Billing module involves creating invoices, reviewing and validating invoices, and managing billing and distribution cycles.

Accounts Receivable

The Accounts Receivable module manages the processing of payments that are due to the agency in an organized and timely manner.





Introduction

Course Objectives

After completing this course, you will be able to:

- Define basic receivables terms.
- Maintain and update receivables in Cardinal.
- Explain how receivables maintenance fits into the end-to-end process for Cardinal.
- Explain how receivables maintenance integrates with the Accounts Receivable functional area.
- List the roles involved in the receivables creation and maintenance process, and describe tasks that each role performs.
- Describe key reports, queries, and online inquiries.

Assessment questions at the end of each topic and/or lesson will check for your understanding.



Introduction

Agenda

Today, we will cover the following lessons:

- Lesson 1: Understanding Receivables Maintenance
- Lesson 2: Maintaining and Updating Receivables
- Lesson 3: Aging and Collections
- Lesson 4: Receivables Reports, Queries, and Online Inquiries
- Lesson 5: Receivables Hands-On Practice



Introduction

Lesson Topics

In this lesson, you will learn about the following topics.

- Key Terms
- Key Concepts
- · Process and Roles
- Integration and Interfaces



Introduction

Understanding Receivables Maintenance

The Receivables Maintenance business process helps end users to accurately maintain receivables.

Receivables Maintenance includes functions such as receivable adjustments including refunds, write-offs, debit/credit memos, non-sufficient funds and transferring receivable amounts.

Account inquiries, analytical review of aging reports, and reconciliations between system receivables and receivables at collection agencies are all activities that may identify receivables that require maintenance.

Billing adjustments are handled by the Generate Bills process. The Creating and Processing Bills course discusses billing adjustments in further detail.



Topic 1: Key Terms

Key Terms

- Item Entry: Item entry consists of entering invoices, debit memos, and credit memos.
- Customer: In Cardinal, there are four general customer types: Government (Federal/City, County, or Town), Business, Individual, or State Agency.
- Aging: This process allows Accounts Receivable end users to view the length of time that a receivable has remained open.
- Entry Type: Includes invoices, payments, debit memos, credit memos, overdue charges and write offs.
- Batch Processing: Running a series of programs or "jobs" in Cardinal, without the need for user action. This will also include identifying when the batch receivable update is complete.





Topic 1: Key Terms

Key Terms (Continued)

- Pending Items: Receivable items that have not yet been posted to an account in Cardinal are pending. Pending
 items can be entered in two ways, manually as online items, or receiving them as external items from a billing
 program, such as Billing.
 - Online Pending Items: For online pending items, you enter control information for the group and detailed information about each item. Control information is the sum dollar amount of the individual pending items that are grouped together.
 - External Items: Most pending items are loaded in Cardinal from the billing module. Cardinal has edits that identify
 errors during the posting process. Edits are identified after the Accounts Receivable Update process is run. They are
 then updated via the Correct Posting Errors menu in Cardinal.
- Reason Code: Entry Reason Codes categorize different uses for a single entry type. Use of Entry Reasons and
 Entry Types allow you to select different accounting strings for the same action. Multiple entry reasons can be
 assigned. Entry reason codes identify invoice or debit memos, credit memos, pre-payments, on-account payments,
 deductions, write-offs (debits and credits, remaining debit and credits, underpayments and overpayments),
 adjustments for underpayments and overpayments, credit refunds, creating new debits and credits, and offsetting
 items.



Topic 2: Key Concepts

Key Concepts

Some key concepts in Accounts Receivables Maintenance include:

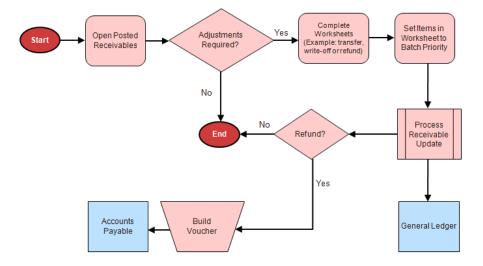
- If a customer submits a payment in excess of the billed amount, the credit posts to the customer's account. Users can identify credits by individual customer.
- Users can track processed refunds by customer. Users can also view and track refunds by a dedicated Entry Type (ex. debit memos, credit memos, overdue charges and write offs).
- Action codes will be used to indicate where and when an item was sent to collections (TAX, OAG, or outside collection agencies).
- Users enter a collection status code, follow up action, or action code to describe the disposition of the item.
- Cardinal issues standardized dunning letters daily instead of monthly.
- An interface with Taxation allows Cardinal to send and receive information, about past due receivables. Items are not submitted to Taxation manually.



Topic 3: Process and Roles

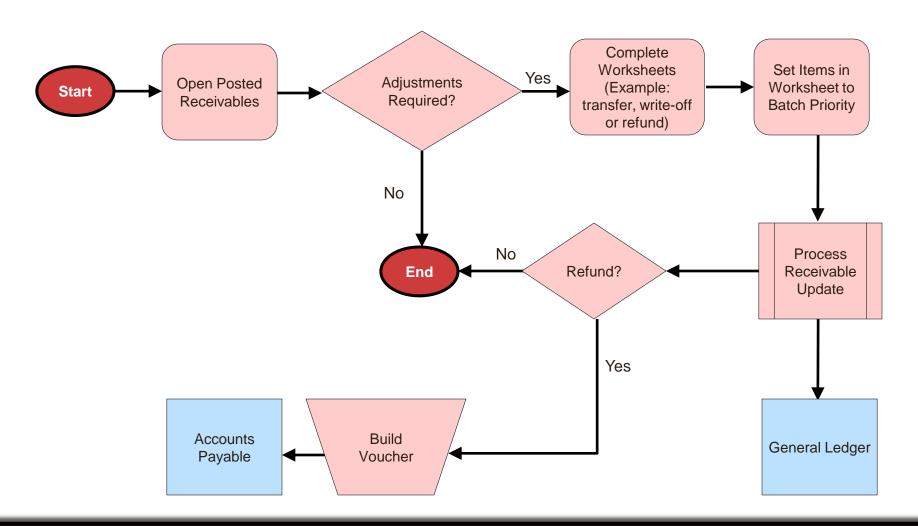
Receivables Process

The Receivables business process involves creating a receivable, maintaining and updating receivables, account aging, collection, and exception management. Receivables can be entered manually online, but most receivables are created during the bill entry process.





Topic 3: Process and Roles





Topic 3: Process and Roles

Key Roles

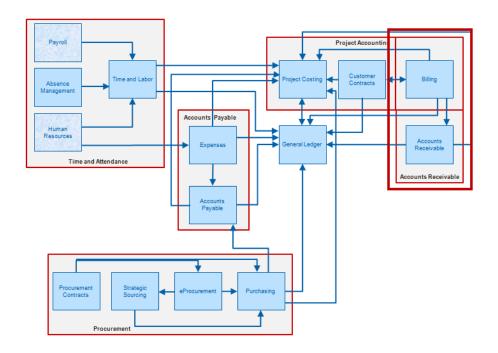
Module	Role Name	Functional Description
Accounts Receivable	Accounts Receivable Fiscal Manager	This role has access to perform all Accounts Receivable and Billing functions. In addition, this role has access to: • Makes adjustments and corrections
Accounts Receivable	Accounts Receivable Specialist	This is the basic Accounts Receivable role. This role has access to: Review item information Perform item maintenance (adjust and transfer) Update customer information
Accounts Receivable	Accounts Receivable Supervisor	This role has access to everything the Accounts Receivable Specialist role has. In addition, this role has access to: • Approve adjustments
Accounts Receivable	Collections Specialist	This role has access to:



Topic 4: Integration and Interfaces

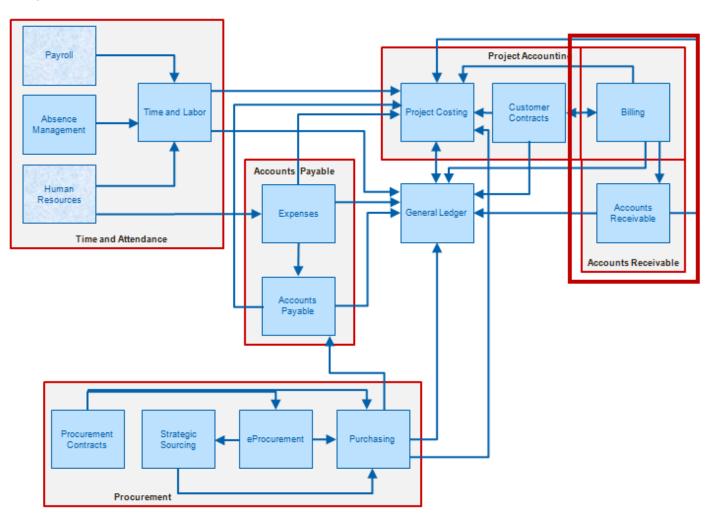
<u>Integration and Interfaces with Billing and Accounts</u> Receivable

The Accounts Receivable module interacts with the other Cardinal modules.





Topic 4: Integration and Interfaces

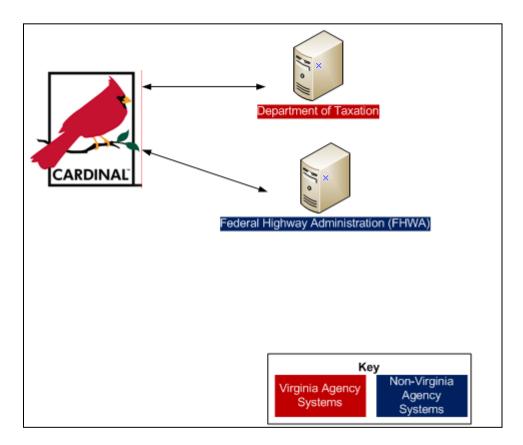




Topic 4: Integration and Interfaces

Interface with Taxation

An interface with Taxation allows Cardinal to send and receive information on past due receivables. Past due items can be triggered manually in Cardinal. This means that when an item becomes past due, a past due notice is automatically sent to the customer.



Lesson Checkpoint

Lesson Checkpoint

Now is your opportunity to check your understanding of the course material.

Terms	Roles
1pt	1pt
2pts	2pts
3pts	3pts



Lesson Summary

Lesson Summary

In this lesson, you learned how to:

- · Recognize key terms in the receivables process and explain their meaning
- Discuss key concepts in the receivables process
- Discuss the ways that the receivables process integrates with other modules in Cardinal and interfaces with external systems



Introduction

Lesson Objectives

After completing this lesson, you will be able to:

- · Explain the process for receiving an item inquiry.
- Explain the process and steps involved with maintaining and updating a receivable.
- Describe the different types of common maintenance actions.
- Maintain and update a receivable in Cardinal.



Introduction

Lesson Topics

In this lesson, you will learn about the following topics:

- · Receiving Item Inquiry
- · Complete Worksheets
- Receivable Updates





Topic 1: Receiving Item Inquiry

Receiving Item Inquiry

Item Inquiries come in many forms (email, phone, etc.) and from various sources. Inquiries are received from customers, staff, collection agencies or the Attorney General's Office.

In some cases, users may identify inquiry items when reviewing reports or performing reconciliations.

When reviewing reports, users should look for inaccurate accounting information, unresolved credit items, old receivables, uncollectible receivables, etc.

Note that item maintenance is not always the result of an inquiry and can be triggered internally by the agency.



Topic 2: Adjusting Receivables

Adjusting Receivables

A maintenance worksheet is a workspace for offsetting items, write-offs, or adjustments to clean up posted items.

You can use maintenance worksheets to refund an item with a credit balance or to create a new refund item for a credit remaining from maintenance tasks.

In Cardinal, receivables maintenance items can be credit or debit memos, invoices, adjustments, on-account payments, or prepayments. Maintenance worksheets enable you to offset debits and credits.

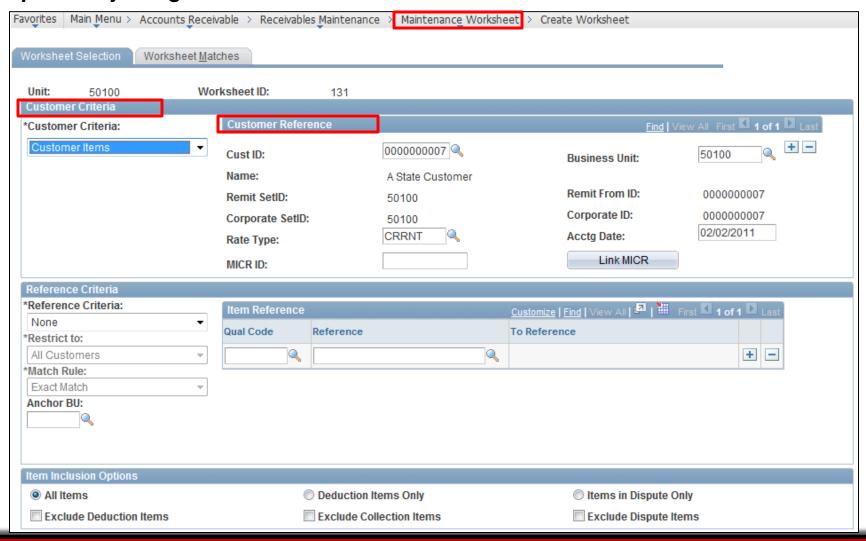
This can be done using the **Worksheet Application** page to select items to match, create write-off and adjustment items, or create refund items.

When selecting a worksheet, you can specify a **Customer Criteria**, **Reference Criteria**, or a combination of customer and reference criteria. You can select a range of item IDs and a single customer ID as your search criteria. You can also select all items for a customer without narrowing your search to the selected item IDs

You can use this worksheet for both Write-offs and refunds.



Topic 2: Adjusting Receivables





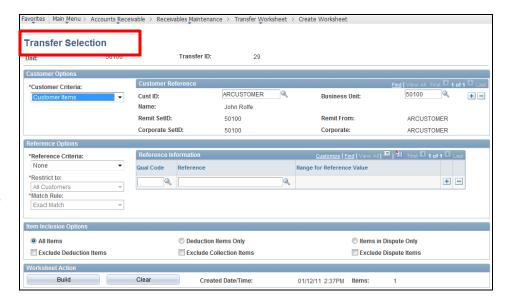
Topic 2: Adjusting Receivables

Adjusting Receivables (Continued)

A transfer selection worksheet is used to transfer an expected bad debt or an open item from one customer to another. You can access any open items that have been posted.

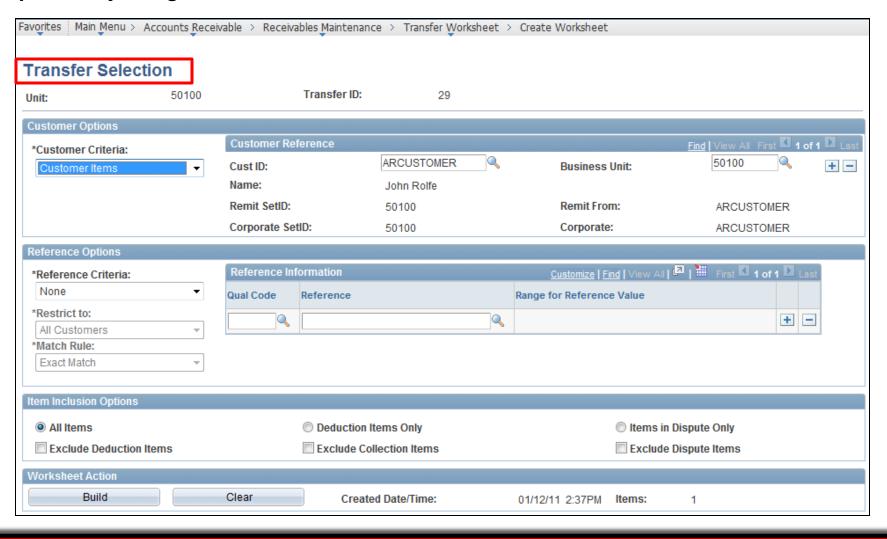
Cardinal enables you to create a new transfer worksheet to transfer expected bad debt or open items. You can also modify an existing item by adding or changing items. For example, you would modify an existing worksheet if information was entered incorrectly during its creation, such as selecting the incorrect open item for transfer.

You can enter general or specific customer and item criteria depending on the information you need.





Topic 2: Adjusting Receivables





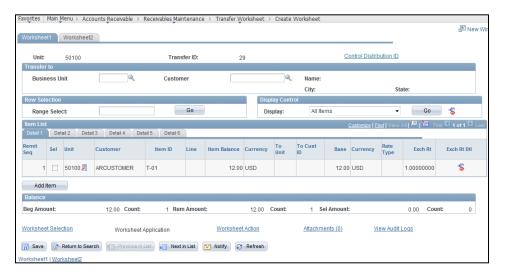
Topic 2: Adjusting Receivables

Adjusting Receivables (Continued)

Cardinal also enables you to create online accounting entries for maintenance worksheet transactions.

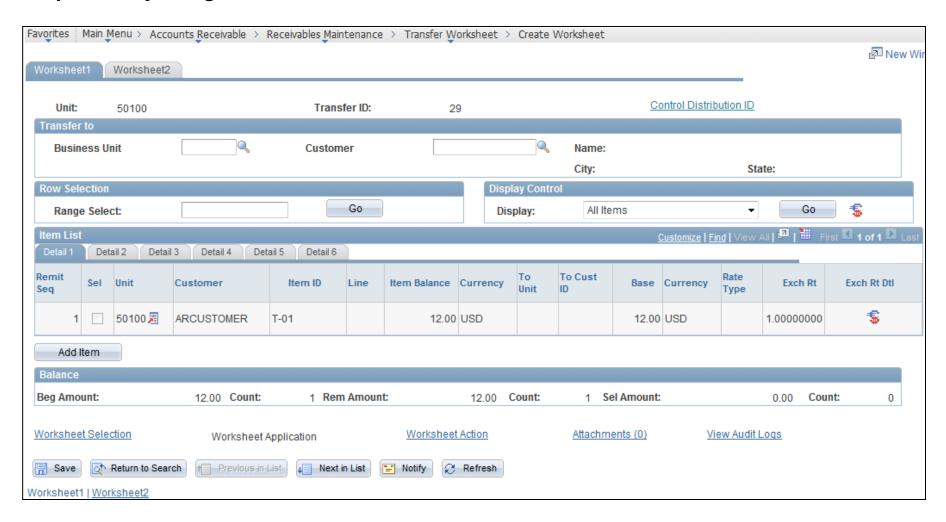
You can review entries on the **Accounting Entries** panel before they are processed The only accounting entries you can edit on a worksheet are those that are user-defined for write-offs (the items for which the worksheet was created).

Receivable managers select an **Action** for the worksheet. The manager must approve the entries before they can be processed.





Topic 2: Adjusting Receivables





Lesson Simulation

Simulation

You are now about to view a simulation on adjusting receivables (credit memos) in Cardinal.



Lesson Summary

Lesson Summary

In this lesson, you learned how to.

- Explain the process for receiving an item inquiry.
- Explain the process and steps involved with maintaining and updating a receivable.
- Describe the different types of common maintenance actions.
- Maintain and update a receivable in Cardinal.



Introduction

Lesson Objectives

Upon completion of this lesson, you will be able to:

- Explain the process and steps involved with the collection and aging process in Cardinal
- Run customer statements and past due notices
- Analyze customer accounts and view outstanding items and payments in Cardinal



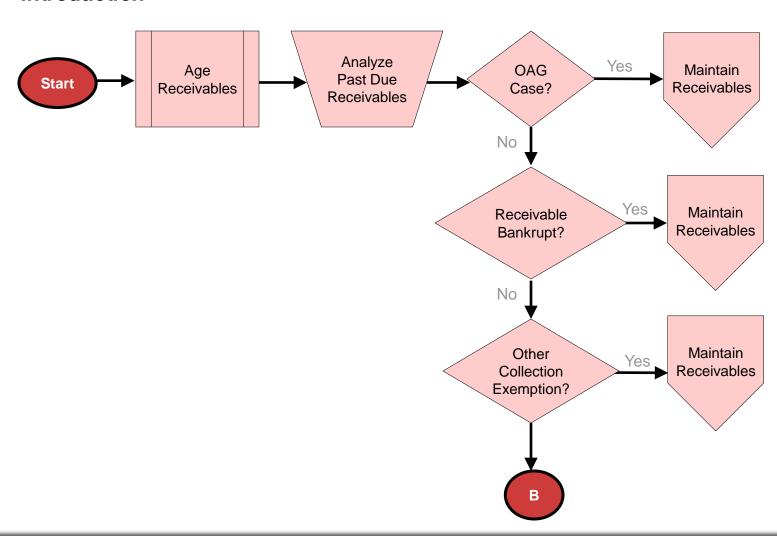
Introduction

In this lesson, you will learn about the aging and collections process in Cardinal. The Process Collections enables Cardinal to age receivables and move them through required follow-up steps.

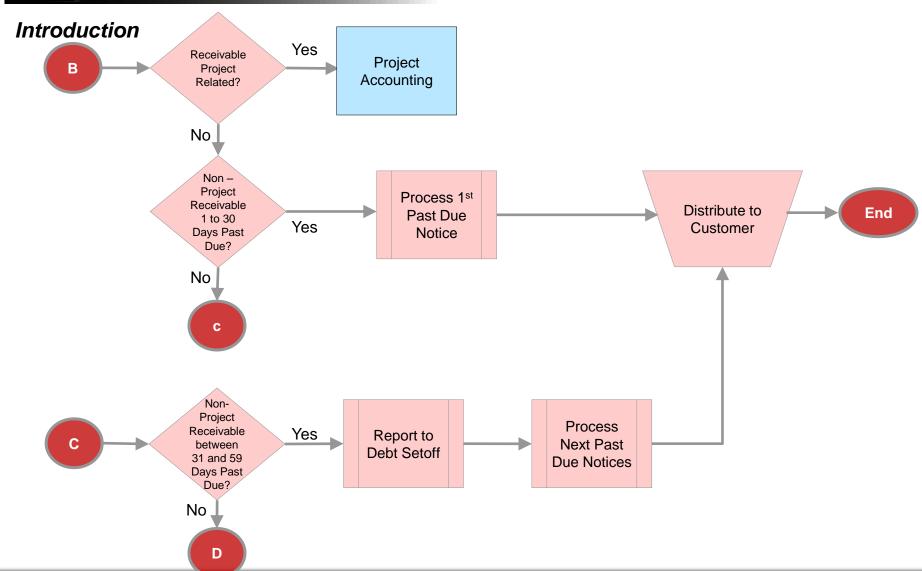
Aging is the first step of processing collections. Aging involves grouping receivables into past due categories. These categories include current receivables and various past due categories such as one to thirty days past due and thirty-one to sixty days past due.



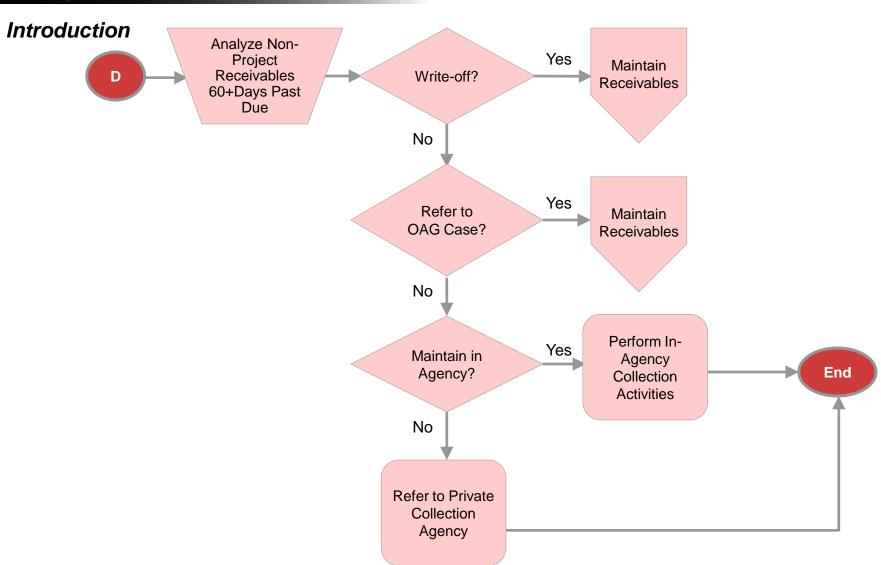
Introduction













Introduction

Lesson Topics

In this lesson, you will learn about the following topics:

- Aging Summary Report
- Processing Customer Statements
- Past Due Notices





Topic 1: Aging Summary Report

Aging Summary Report

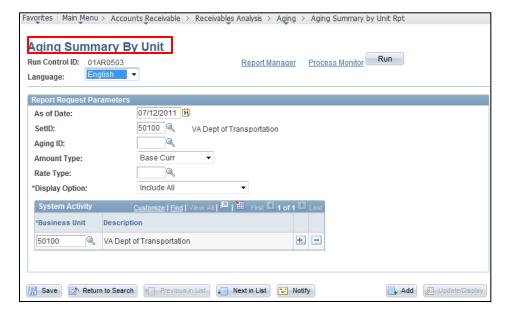
The Aging process runs nightly, processes items, and automatically reports them across business units specified on the aging request process.

The Aging Summary Report provides aging information that appears on various inquiry pages. Management and collection departments can use this report to identify delinquent accounts.

Use the **Aging Summary by Unit** report page to see aged open balances for every customer in a business unit.

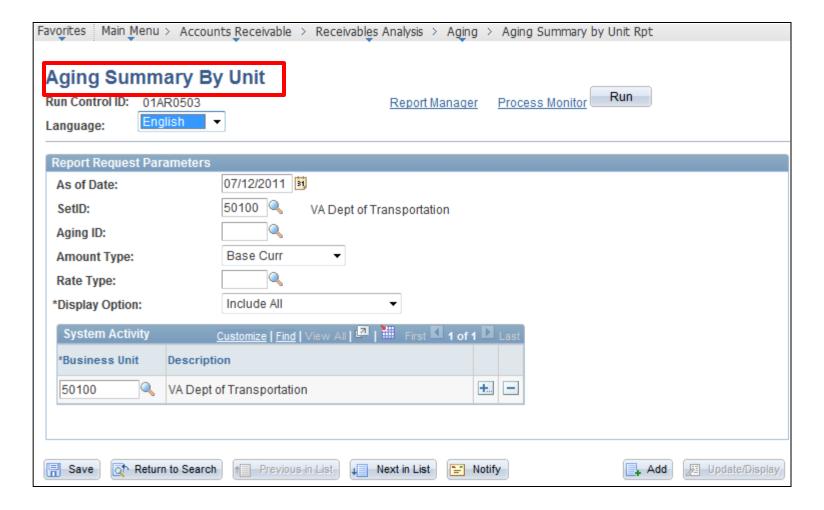
You can navigate to this page through the following path:

Main Menu > Accounts Receivable > Receivable Analysis > Aging > Aging Summary by Unit Rpt





Topic 1: Aging Summary Report





Topic 1: Aging Summary Report

Analyze Past Due Receivables

Age Receivables describes open receivable items by category: current, 1 to 30 days past due, and 31 to 60 days past due.

You can analyze past due receivables to determine the appropriate collection action based on policies derived from the Code of Virginia, the Appropriations Act, the Department of Accounts, and the Office of the Attorney General.

Some customers may be exempt from collection activities for various reasons, such as disputes and military service. Disputed items can be put on hold until the dispute is resolved. Collection activities can be put on hold for customers placed on active military duty.



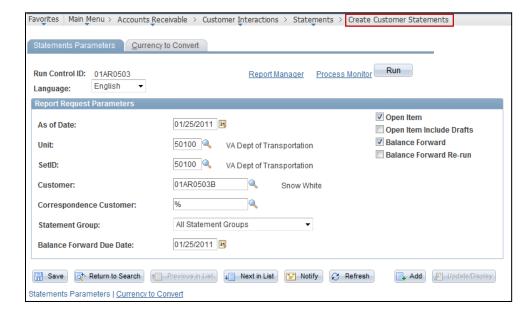
Topic 2: Processing Customer Statements

Processing Customer Statements

The Process Customer Statements batch can be run when customer statements are needed.

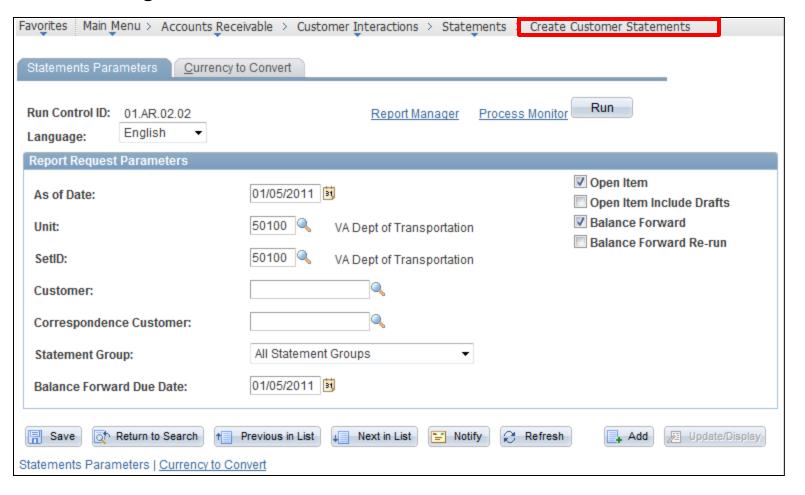
You can navigate to the **Create Customer Statements** Page through the following path:

Main Menu > Accounts Receivable > Customer Interactions > Statements > Create Customer Statements





Topic 2: Processing Customer Statements





Topic 3: Past Due Notices

Past Due/ Dunning Notices

Past Due/ Dunning Notices generate correspondence to customers at three different intervals:

- 30 or less past due
- 31 to 59 days past due
- 60+ days past due.

The dunning process runs for non-project receivables that are 1-30 days past due. As receivables age, dunning letters generated by Cardinal become increasingly severe.



Topic 3: Past Due Notices

Past Due/ Dunning Notices (Continued)

If a non-project receivable is 60+ days past due and is not written off or sent to the Office of Attorney General, collection activities are initiated in tandem with the distribution of dunning notices.

- When collection activities are in-house, activities include sending statements of account, follow-up letters, telephone
 calls, and placing a customer account on hold.
- When collection activities are not performed in-house, the past due receivables are sent to a private collection agency. This is recorded on the receivable as an action on the Action page.



Topic 3: Past Due Notices

Debt Setoff

The Debt Setoff process creates a custom extract of non-project customer and past due receivable data and submits to Taxation for Debt Setoff.

Taxation compares the non-project customer Social Security or Employer Identification Number to those of payees receiving payments for any state agency. If a match is found, the payment is intercepted and used to offset the past due debt.

Non-project receivables between 31-59 days are included in the Debt Setoff process.



Topic 3: Past Due Notices

Office of Attorney General (OAG) and Other Collection Agencies

If a non-project receivable is 60+ days past due and is manually sent to OAG (or another collection agency), an additional row is manually entered into the Action Table in Cardinal.

This row documents the details and records the history of the collection.



Lesson Simulation

Simulation

You are now about to view a simulation on processing and printing customer statements in Cardinal.



Lesson Checkpoint

Lesson Checkpoint

Now is your opportunity to check your understanding of the course material.

Fill in the blanks for the following statements.

I)	Collection notices for non-project receivables begin after days past due.
2)	The batch process gathers customer and item data for the production of customer
	statements
3)	Aging involves grouping receivables into categories; these categories include and
1)	Collections activities can be performed,, or
5)	The allows you to see aged open balances for every customer in a business unit.



Lesson Summary

Lesson Summary

In this lesson, you learned:

- The Cardinal Collections process ages receivables and moves them through required follow-up actions (i.e. distribution of past due notices).
- The Aging process updates summary aging information that appears on various inquiry pages, such as Collections Workbench (overall view of customers' balances) and Customer Aging (aging summary of a receivable).
- The Customer Statement report provides details customer account information that supports bills.
- If a non-project receivable is 60+ days past due and is not written off or sent to the OAG's office, collection activities are initiated.



Introduction

Lesson Objectives

Upon completion of this lesson, you will be able to:

• Describe the key Receivables reports, queries, and online inquiries.



Introduction

Lesson Topics

In this lesson, you will learn about the following topics:

- · Receivables Reports
- Receivables Queries
- · Receivables Online Inquiries





Topic 1: Reports

Reports

There are numerous Receivables reports available. Key receivables reports include:

- Item Detail
- Aging Summary By Business Unit
- Open Item Statement
- · All Levels Dunning Letter
- Items Eligible for Collections



Topic 1: Reports

Item Detail Report

This report shows item detail by line item: i.e., accounting date, entry type, description, terms, due date, and amount.

You can navigate to this report through the following path:

Main Menu > Accounts Receivable > Pending Items > Reports > Item Detail

ORACLE: Report I	D: AR11003		PeopleSoft Receive	ables		Page No.		1
			Item Detail			Run Date	7/12/2011	
						Run Time	2:32:19PM	
700 SW Castle Blvd.								
airytale, CA 12345								
tention:	3							
airytale, CA 12345 ttention: em ID: EMS-00003	3 Accounting Date	Entry Type	Description	Terms	Due Date		Amou	nt



Topic 1: Reports

Aging Summary By Business Unit

This report lists aged open balances for every customer. If no rate type is provided, the base item amounts are included in the customer balances.

You can navigate to this report through the following path:

Main Menu > Accounts Receivable > Receivables Analysis > Aging > Aging Summary by Unit Rpt > Aging Summary by Unit

Report ID:	AR30004										
Aging Id:	ging Id: STATE/STND										
Currency Base Currency											
Rate Type: CRRNT											
Business Unit: 50100											
Cust ID	Name	Cur	Amount								
50100	VA Dept of Transportation										
0000000001	Martha Javid	USD	6,270.07								
000000003	Mark Javid	USD	67,006.42								
0000000004	State Customer	USD	3,062,287.74								
0000000005	Federal Customer	USD	10,718,861.36								
0000000006	Mulitple addresses	USD	1,480.00								
0000000007	A State Customer	USD	15,062.37								
0000000010	October Customer	USD	35,651.00								
0000000011	Martha Javid	USD	7,513,130.56								
0000000013	Dunn' Kin Doughnuts	USD	285.00								
0000000014	Martha Javid	USD	-32.00								
000000018	Martha Javid	USD	-10,000.00								



Topic 1: Reports

PeopleSoft Receivables
AGING SUMMARY BY BUSINESS UNIT
as of 27-JUL-2011

Aging Id: STATE/STND Currency Base Currency Rate Type: CRRNT

Report ID: AR30004

_	DATE								
Rate Type: CR									
usiness Unit:	50100								
Cust ID	Name	Cur	Amount	Current	P 1-30	P 31-60	P 61-90	P 91-120	P 121-180
50100	VA Dept of Transportation								
000000001	Martha Javid	USD	6,270.07					2,833.34	3,436.73
000000003	Mark Javid	USD	67,006.42					88,635.79	-21,629.37
000000004	State Customer	USD	3,062,287.74					12,000.00	3,050,287.74
000000005	Federal Customer	USD	10,718,861.36					100.00	10,718,761.36
000000006	Mulitple addresses	USD	1,480.00						1,480.00
000000007	A State Customer	USD	15,062.37					1,001.00	14,061.37
000000010	October Customer	USD	35,651.00					1,001.00	34,650.00
000000011	Martha Javid	USD	7,513,130.56					11,851.00	7,501,279.56
000000013	Dunn' Kin Doughnuts	USD	285.00					285.00	
000000014	Martha Javid	USD	-32.00					-32.00	
00000018	Martha Javid	USD	-10,000.00					-10,000.00	
000000020	John Doe 1	USD							
000000021	John Doe 2	USD							
000000022	John Doe 3	USD							
000000023	John Doe 4	USD							
000000024	John Doe 5	USD							
000000025	John Doe 6	USD							
000000026	John Doe 7	USD							
000000027	John Doe 8	USD							
000000028	John Doe 9	USD							
000000029	John Doe 10	USD							
000000030	John Doe 11	USD							
000000031	John Doe 12	USD							
000000032	John Doe 13	USD							
000000033	John Doe 14	USD							
000000034	John Doe 15	USD							
000000035	John Doe 16	USD							
000000036	John Doe 17	USD							

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Run Date 07/27/2011

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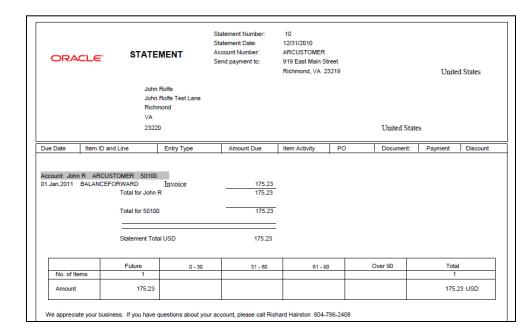
Topic 1: Reports

Open Item Statement

This report is a customer statement model that you can modify as necessary. It lists all open items for the customer, the total amount open, and an aging of open items.

You can navigate to this report through the following path:

Main Menu > Accounts Receivable > Customer Interactions > Statements > Print Statements





Topic 1: Reports

ORACLE.

Statement Number:

10

Statement Date:

12/31/2010

Account Number:

ARCUSTOMER

Send payment to:

919 East Main Street Richmond, VA 23219

United States

John Rolfe

John Rolfe Test Lane

Richmond

STATEMENT

VA

23220

United States

Account: John R ARCUSTOMER 50100

01.Jan.2011 BALANCEFORWARD

Invoice

175.23

Total for John R

175.23

Total for 50100

175.23

Statement Total USD

175.23

	Future	0 - 30	31 - 60	61 - 90	Over 90	Total
No. of Items	1					1
Amount	175.23					175.23 USD

We appreciate your business. If you have questions about your account, please call Richard Hairston 804-786-2408



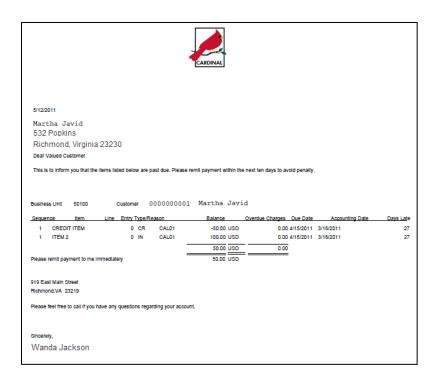
Topic 1: Reports

All Levels Dunning Letter

This report is a dunning letter model that contains all past due items regardless of their age. The text that prints before the open items depends on your specification on the Dunning Letter – Parameters page.

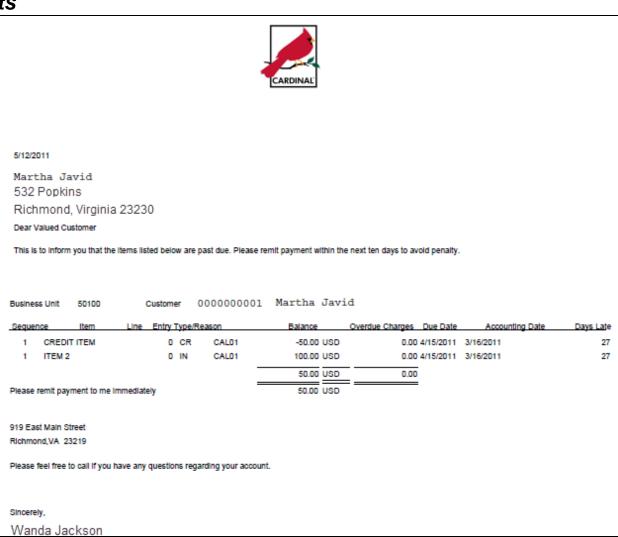
You can navigate to this report through the following path:

Main Menu > Accounts Receivable > Customer Interactions > Dunning Letters > Print Letter





Topic 1: Reports





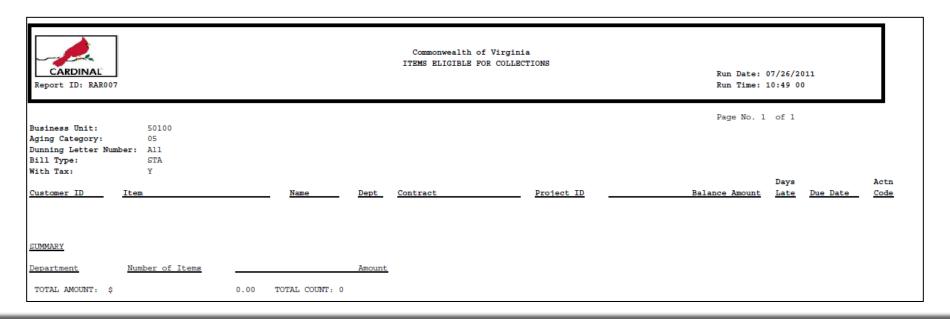
Topic 1: Reports

Items Eligible for Collections

This report shows all AR items that are eligible for but not yet in collection status. Any open item that is past due and is not in collection status will be listed on this report.

You can navigate to this report through the following path:

Main Menu > Accounts Receivable > Receivables Analysis> Receivables Reports> Items Eligible for Collections





Topic 1: Reports

Other Reports

- AR01002 Entry Type/Entry Reason: Provides a list of valid entry information as of a specified effective date.
- AR20005 Receivable Activity Report: Lists each receivable with an associated write-off.
- AR20006 1099-C Form for Cancelled Debt: Summarizes how much debt has been cancelled, i.e. written-off, and all collection attempts completed without success.
- AR30003 Aging Detail by Business Unit: Lists aged open balances for every item listed.
- AR32001 Balance Forward Statement: Provides a customer statement model that can be modified as necessary. It
 lists new items and payments in the current period, balance forward amount or ending amount from the previous
 statement, and the ending balance for the current statement period.



Topic 1: Reports

Other Reports (Continued)

- AR33001 Level 1 Dunning Letter: A dunning letter model that includes the attachment which can be modified. This letter includes only items in the age range for dunning level one.
- AR33002 Level 2 Dunning Letter: A dunning letter model that can be modified as necessary. This letter includes only items in age range for dunning level two.
- AR33003 Level 3 Dunning Letter: A dunning letter model that can be modified as necessary. This letter includes only items in the age range for dunning level three.
- AR33005 Dunning Letter Control Report: This report lists the dunning letters that were printed from all dunning runs.
- AR33006 Dunning Letter Preview Report: This report provides a preview of dunning letters that will print.



Topic 1: Reports

Other Reports (Continued)

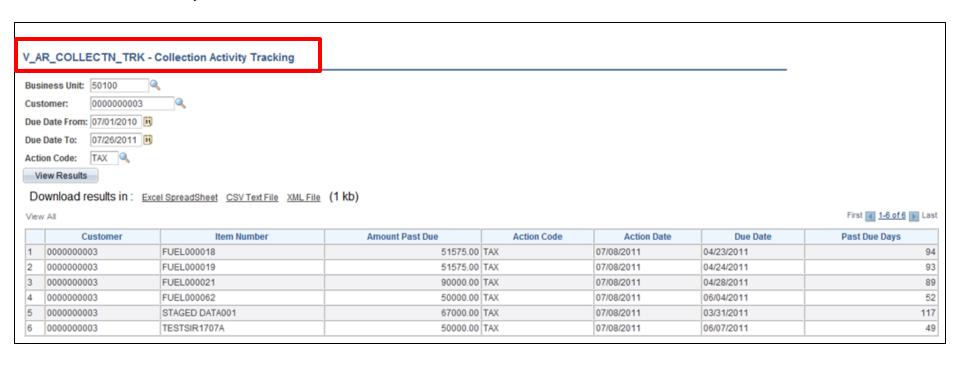
- **AR60001 Unit Activity:** Shows a summarized picture of system activity and presents the information in different ways depending on the sort options you select.
- AR60003P Item Activities by Entry Type/Reason: Provides a picture of business unit activity for a selected date range summarized by entry type and reason.
- AR50001 Accounting Entries Report: Lists detailed accounting entry information by accounting date. It also lists accounting line information at either a detail or summary level.
- RAR08 DOA Quarterly Report: Provides the Department of Accounts with a snapshot of all outstanding receivables by type for the quarter.
- RAR14 ARGLRECN (Accounts Receivable): Indicates Accounts Receivable item entries that are posted in AR but not sent to GL and AR item entries posted in AR and sent to GL but not posted in GL.



Topic 2: Queries

Receivables Queries

RAR02 Collection Activity Tracking: This query shows a listing of customers with receivable items assigned to a
collection activity.

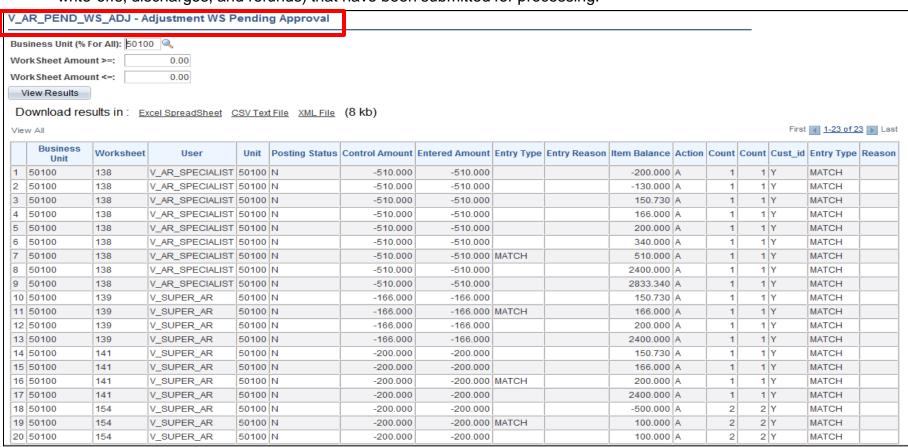




Topic 2: Queries

Receivables Queries (Continued)

RAR13 Adjustment Pending Approval: This query alerts approvers of receivable adjustments (debit/credit memos, write-offs, discharges, and refunds) that have been submitted for processing.

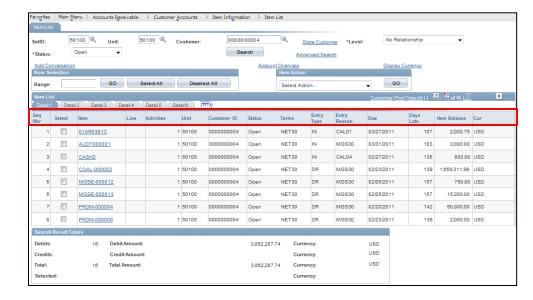




Topic 3: Online Inquiries

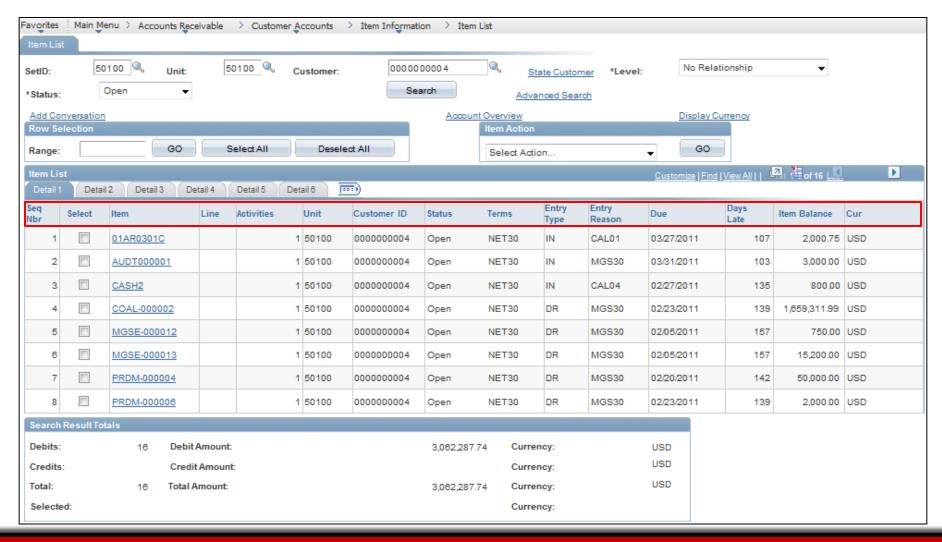
Receivables Online Inquiries

•AR34003 AR Customer Item Inquiry: This online inquiry lists detailed item information by customer, including entry type, balance, reference, dispute, terms, and discount date.





Topic 3: Online Inquiries





Lesson Summary

Lesson Summary

In this lesson, you learned how to:

Describe the key Receivables reports, queries, and online inquiries.



Lesson 5: Receivable Hands-On Practice

Lesson Simulation

Simulation

You can now run this last UPK simulation on your computer. This simulation will go back to every topic you have explored during this course. You have 20 minutes to run the simulation.

Following this simulation, please refer to your Activity Guide to complete all the required exercises for Receivables Maintenance. You are encouraged to note all your questions and ask them to the instructor after completing all the exercises.



AR324: Maintaining and Updating Receivables

Course Summary

Course Summary

In this course, you learned how to:

- Define basic receivables terms.
- Maintain and update receivables in Cardinal.
- Explain how receivables maintenance fits into the end-to-end process for Cardinal.
- Explain how receivables maintenance integrates with the Accounts Receivable functional area.
- List the roles involved in the receivables creation and maintenance process, and describe tasks that each role performs.
- Describe key reports, queries, and online inquiries.



AR324: Maintaining and Updating Receivables

Course Evaluation

Course Completed

Congratulations! You successfully completed the **AR324**: **Maintaining and Updating Receivables** course. Please use the evaluation link to assess this course.